

DATE

July 15, 2025

SECTORS

Technology & Software

DEAL TYPE

M&A Advisory

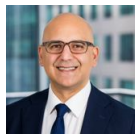
DEAL LOCATIONS



DEAL TEAM



Shawn Neuren
Director



Vik Sharma
Managing Director



Patrick Brown
Vice President

DC Advisory acts as exclusive financial advisor to AccessIT Group Inc. on its sale to Nautic Partners



Background

- AccessIT Group, Inc. is a leading cybersecurity solutions provider offering a full range of advanced security services that assist organizations with the design, implementation and operation of their cybersecurity program and infrastructure
- Headquartered in King of Prussia, Pennsylvania, with offices throughout the East Coast, AccessIT has built a strong reputation across two decades for delivering advanced security solutions and expertise to enterprise clients across a range of industries
- AccessIT has been founder-owned and led since inception in 2001

Process

- DC Advisory acted as the exclusive financial advisor to AccessIT Group on its sale to Nautic Partners
- DC Advisory facilitated numerous conversations with investors and acquirors over the past several years, which culminated in a broad and robust process to identify a partner that's strategically aligned with AccessIT to support its next phase of growth

Outcome

- In July 2025, Nautic Partners, in partnership with management, acquired AccessIT
- With the support of Nautic Partners, AccessIT will continue to expand its

capabilities, enhance its offerings and support a broader range of organizations that require proven cybersecurity expertise

- The financial terms of the transaction were not disclosed

“It’s hard to sum up what Shawn and his team at DC Advisory have done for us over the past few years. Simply put – true partnership, from start to finish. DC Advisory ran through walls for us every step of the way, running an incredibly strategic and competitive process that yielded the best outcome for all parties. We often refer to ourselves as a “trusted advisor” for our clients – we will forever be grateful for being on the receiving end of that same level of commitment from Shawn and his team. Thank you, DC Advisory, for everything you do.”

Joe Luciano, Co-Founder and CEO, AccessIT Group

Disclaimer

For more information, please see our [transaction disclaimer](#)

For important information regarding testimonials, please see our [disclaimer](#).